

**Combined Blue Cross and Blue Shield of Massachusetts, Inc. and
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.
Revenue, Expense and Enrollment Data
(\$ in Millions)**

| | Year-to-date 09/30/2019 | Year-to-date 12/31/2018 |
|--|----------------------------|----------------------------|
| Total Premiums | 6,265.3 | \$ 7,996.0 |
| Medical Benefits | | |
| Hospital/Medical benefits | 4,019.0 | 5,227.6 |
| Other professional services | 338.9 | 440.4 |
| Emergency room and out-of-area | 101.0 | 132.9 |
| Prescription drugs | 998.0 | 1,255.4 |
| Incentive pool | 96.1 | 150.9 |
| Net reinsurance recoveries | (1.1) | (90.1) |
| Total Medical Benefits | 5,551.9 | 7,117.1 |
| Administrative Expenses | | |
| Claims adjustment expenses | 320.3 | 384.4 |
| General administrative expenses | 351.9 | 436.7 |
| Federal ACA assessments | - | 93.0 |
| Premium taxes | 27.2 | 34.9 |
| Total Administrative Expenses | 699.4 | 949.0 |
| Operating Loss | 14.0 | (70.1) |
| Net Investment and Other Income | 50.1 | 76.0 |
| Net Income before Taxes | 64.1 | 5.9 |
| Federal Income Tax Benefit | (74.7) | (153.7) |
| Net Income | 138.9 | \$ 159.6 |
| Membership | | |
| Commercial membership | 1,034,146 | 1,063,799 |
| Medicare membership | 451,394 | 431,565 |
| Total Insured Membership | 1,485,540 | 1,495,364 |
| Administrative Expense Ratio | 11.2% | 10.7% |
| Operating Margin | 0.2% | -0.9% |

Notes:

- 1) Source of data is quarterly and annual statutory statements filed with the Massachusetts Division of Insurance.
- 2) Commercial membership reflects insured only membership and includes direct pay and FEP business.
- 3) Medicare membership includes Medex, Medicare Advantage, Medicare Part D, and Managed Blue for Seniors.
- 4) Operating income includes contribution to the Foundation.
- 5) Federal ACA assessments include Patient Centered Outcome Research Fee (PCORI) and insurer Fee which was suspended for 2017 and 2019 but resumed in 2018.