

**Combined Blue Cross and Blue Shield of Massachusetts, Inc. and
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.
Revenue, Expense and Enrollment Data
(\$ in Millions)**

	Calendar Year 12/31/2018	Calendar Year 12/31/2017
Total Premiums	\$ 7,996.0	\$ 7,505.2
Medical Benefits		
Hospital/Medical benefits	5,227.7	4,952.0
Other professional services	440.4	407.5
Emergency room and out-of-area	132.9	126.5
Prescription drugs	1,255.4	1,187.8
Incentive pool	150.8	159.7
Net reinsurance recoveries	(90.1)	(121.8)
Total Medical Benefits	7,117.1	6,711.7
Administrative Expenses		
Claims adjustment expenses	384.4	337.2
General administrative expenses	436.9	378.8
Federal ACA assessments	92.8	-
Premium taxes	34.9	30.1
Total Administrative Expenses	949.0	746.1
Operating (Loss) Income	(70.1)	47.4
Investment and Other Income	76.0	(53.2)
Income tax benefit (expense) on capital (losses) gains	-	(0.6)
Net Investment and Other Income	76.0	(53.8)
Net Income (Loss) before Taxes	5.9	(6.4)
Federal Income Tax (Benefit) Expense	(153.7)	0.5
Net Income (Loss)	\$ 159.6	\$ (6.9)
Membership		
Commercial membership	1,063,799	1,074,885
Medicare membership	431,565	407,939
Total Insured Membership	1,495,364	1,482,824
Administrative Expense Ratio	10.7%	9.9%
Operating Margin	-0.9%	0.6%

Notes:

- 1) Source of data is quarterly and annual statutory statements filed with the Massachusetts Division of Insurance.
- 2) Commercial membership reflects insured only membership and includes direct pay and FEP business.
- 3) Medicare membership includes Medex, Medicare Advantage, Medicare Part D, and Managed Blue for Seniors.
- 4) Operating income includes contribution to the Foundation.
- 5) Federal ACA assessments include Patient Centered Outcome Research Fee (PCORI), contribution to ACA reinsurance pool which was a temporary program and ended in 2017, and insurer Fee which was suspended for 2017 but resumed in 2018.